

# Insurance Consultant

As one of Australia's leading financial institutions, **mecu** is committed to being at the forefront of sustainable and socially responsible banking.

**mecu** Limited currently has a full time opportunity for enthusiastic and self-motivated individual with a minimum of 12 months insurance experience to join our team in Kew.

## The Role

Your main responsibilities will include;

- Answer incoming insurance enquiries, and quote and sell insurance products
- Provide advice and deal with questions in relation to General Insurance Products and Services, complying with FSRA legislation.
- Refer enquiries in relation to risk products including Term Life, Trauma and Personal Accident, to the underwriter.
- Achieve set sales targets.
- Provide insurance training to internal staff on product, sales and systems.
- Provide assistance and support to the Personal Banking Group of **mecu**.
- Promote **mecu** in a positive and professional way in relation to our social, environmental and sustainability strategies.

## Skills /Attributes

In addition to a passion for assisting people, ideal applicants will;

- Possess excellent knowledge of the general insurance market and relevant insurance legislation.
- Have excellent communication skills in liaising both internally and externally – including written, oral and interpersonal.
- Have the ability to work in a team environment – leading and participating.
- Possess problem solving and critical thinking skills.
- Have the ability to determine priorities and work effectively under pressure.

## Why work with us?

We offer great conditions, competitive above award salary, genuine training and development opportunities and fantastic staff benefits.

A salary package up to \$50K (depending on experience) will be offered to the successful candidate.

To apply please send your letter of application and resume to:

Email: [hrjobs@mecu.com.au](mailto:hrjobs@mecu.com.au)

Mail: Private Bag 12 Kew, Vic, 3101

**mecu** is an equal opportunity employer



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